

Success Story

Service / Industry / Location:

systemsGo ASSURED

SUPPORT SERVICES

ASSET MANAGEMENT

JAPAN

ASIA
PACIFIC
LAND

A long-term relationship with a trusted IT vendor



Business challenge

A stable and reliable IT environment has always been of the highest priority at APL to guarantee that huge business investments can be delivered across all locations. However, ensuring all IT systems were running seamlessly required physical check-ups by the in-house IT Manager that were time-consuming and ineffective.



Benefits and Impact

Reduced resource challenges
on in-house IT staff

Improved efficiency & assurance
of overall APL operations

Reduced downtime
and the ability to pro-actively act upon
potential network issues

“ASSURED has been extremely valuable to me, our systems, and in providing our users with professional business support. A solution we can be assured of. I would recommend IT Managers to try systemsGo ASSURED and make your infrastructure management more efficient and easy, starting today.”

– Mr Tabata, Information Technology Manager

systemsGo

Business challenge story

Realising how inefficient this process was from an already under-resourced in-house IT department, things had to change, which is why systemsGo introduced and implemented systemsGo ASSURED – real-time 24/7 monitoring support that proactively monitors systems and networks and identifies potential threats in advance, thereby avoiding any critical issues.

systemsGo has a relationship with APL that dates back to 2009 when we provided end user support for the Tokyo office. Realising our strong footprint across Asia and our multi-lingual capability, we began the Hong Kong and Tokyo Data Center Collocation Project in 2014 and more recently, formed a partnership through ASSURED.

Benefits and impact story

This solution has become an essential tool for a company like APL that has locations across Asia with local IT resourcing challenges. ASSURED delivers more than any physical check-up can achieve and can detect small defects and possible imminent failures within network equipment, servers, NAS, CUCM, workstations, printers and other devices. This allows the internal IT department to handle the resolution of issues before they become real problems and keeps downtime and costs to an absolute minimum.

At systemsGo we understand your IT needs which is why we've formed a trusted relationship with APL. Now the IT department can work more efficiently and effectively and has peace of mind knowing that systemsGo ASSURED and our team of pro-active engineers are there to ensure that APL's business is never let down.

Case study based on interview with Mr Tabata – Information Technology Manager

About Asia Pacific Land

APL is an established, privately owned real estate investment, development and asset management company that operates in Japan, China and other Asian markets. APL's principals have more than 80 years of combined experience in a wide variety of Asian property markets. Founded in 1994, APL is headquartered in Hong Kong with approximately 60 staff across Hong Kong, Shanghai, Tokyo, Shenyang and Taipei.

Asia Pacific Land: A valued systemsGo client since 2009

Take the next step



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